

Date: **27 February 2024**

Ref No: **CPP Quick Reference Guide**

Channel Partner Portal (CPP) – Quick Reference Guide

Quick Reference Guide Contents:

1. **Page 1** - Index
2. **Page 2** - Channel Partner Portal – How to Register & Login
3. **Page 3** – Fujitsu Product Portfolio Information Links
 - a. Product Data Sheets
 - i. ETERNUS
 - ii. PRIMERGY / PRIMEFLEX / PRIMEQUEST
 - iii. PRIMERGY Options
4. **Page 4** - Technical Service & Support Queries
 - a. Who to contact?
 - b. Link for WebArchitect – Configurator
 - c. Fujitsu TechCommunity
5. **Page 5** - Fujitsu Training Academy Online Manual for download
6. **Pages 6 to 9** - Fujitsu Training Academy
 - a. Channel Partner Certification Requirements
 - b. Links to all the respective Online Training currently available
 - c. Find the Courses
 - d. All Courses Now Included
 - i. Sales
 - ii. Pre-Sales
 - iii. System Engineer
7. **Page 10** - [Manufacturer's Authorisation Form Online](#)
 - a. Information & Layout Required for Completing MAF Letter
8. **Page 11** - [Deal Registration Form Online](#)
 - a. Information & Layout Required for Deal Registration
9. **Page 12 to 14** - Check your Companies Fujitsu Certifications

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VAT Reg. No 4060186840

Executive Directors: J.W. Burger | C.F. Pretorius

Non-Executive Directors: P. Ramasamy | M.V. Mahlangu | Z.M. Vabaza

CPP – How to Register & Login

Dear Channel Partner

NB: Please ensure when registering that the following is adhered to, or your application will be rejected:

1. Please apply with an email address for an individual such as name@companydomain.co.za or similar, as the following is NOT accepted on the Fujitsu Channel Partner Portal
 - a. No web based email such as: Gmail, Yahoo, Outlook or similar based systems
 - b. No emails such as: info@, sales@, admin@ or similar emails
 - c. The email address must be an individual staff member as all certifications belong to the individual, which then count to the overall company accreditation.

To register on the Fujitsu Channel Partner Portal, go to the following links below:

Link to the Channel Partner Portal to Register: <https://www.fujitsu.com/register>

Please complete the questionnaire as per below in the spaces provided in the online form.

1. Personal Info - Complete all fields.
2. Contact Information - Address Fields
 - a. Street - Your Company physical address (No postal Address please)
 - b. City
 - c. Postal Code
 - d. Even if you are outside the country, please choose - South Africa
 - e. Your respective province, if or Country you operate in.
 - f. Your **business** email address name.surname@domian.co.za – **No web based email addresses such as: Gmail, Yahoo, Outlook or similar based systems or emails such as: info@, sales@, admin@ or similar**
 - g. Phone Number: use your cell number or you direct line or switchboard number.
 - h. Fax – why, I have no idea, but if you do have one.
 - i. Position: area of expertise – sales, administration, finance etc.
3. Company Information
 - a. Full legal entity Company Name and if CC or Pty Ltd etc.
 - b. Website: www.yourcompanydomian.xxxxxxx
 - c. Vat Number: Your Company Vat Number
 - d. **Partner Type** – Please select the **Partner Type correctly**.
 - i. **Sales, Pre Sales and Staff** – please register as **Ecosystem/Channel Partner/Distributors**
 - ii. **Services, Maintenance, Support** – please register **Contracted Service Partner**
 - e. e. Trading License – add a copy of your company registration document.
4. Your Contact person within Fujitsu
 - a. Steven Kramer
 - b. steven.kramer@cocre8.com
 - c. South Africa
5. Additional Information
 - a. Comments if any
6. Data Protection Statement / Terms of use
 - a. Complete accordingly.

You have now completed the application.

As soon as your application has been approved, (please check your mailbox for the verification email), you **MUST click on the link in the verification email, to activate your account.**

Once Registered to LOGIN here: <https://extranet.ts.fujitsu.com>

Fujitsu Product Portfolio Information Links

CORE ETERNUS Storage

ETERNUS DX	ETERNUS HB	ETERNUS HX	STORAGE CLUSTER	JX DAS SUBSYSTEM
ETERNUS DX60 S5 ETERNUS DX100 S5 ETERNUS DX200 S5 ETERNUS DX500 S5 ETERNUS DX600 S5 ETERNUS DX900 S5 ETERNUS DX8900 S4 ETERNUS SF V16.9 ETERNUS DX - detailed Table of specs	ETERNUS HB1100 ETERNUS HB1200 ETERNUS HB2100 ETERNUS HB2200 ETERNUS HB2300 ETERNUS HB5100 ETERNUS HB5200	ETERNUS HX2100 ETERNUS HX2200	Flyer: ETERNUS Storage Cluster Presentation: ETERNUS AF and ETERNUS DX Primary Storage Family White Paper: ETERNUS AF and ETERNUS DX Storage Cluster	FUJITSU JX40 S2 FUJITSU JX60 S2
ETERNUS AF	ETERNUS AB	ETERNUS AX	ETERNUS CS	TAPE
ETERNUS AF150 S3 ETERNUS AF250 S3 ETERNUS AF650 S3 ETERNUS SF V16.9	ETERNUS AB2100 ETERNUS AB3100 ETERNUS AB5100 ETERNUS AB6100	ETERNUS AX1100 ETERNUS AX2100 ETERNUS AX2200	ETERNUS CS8000 V9 ETERNUS CS800 M1	ETERNUS LT140 ETERNUS LT20 S2 ETERNUS LT260 ETERNUS LT270 S2

CORE PRIMERGY Servers

PRIMERGY TX	PRIMERGY RX	PRIMERGY CX	PRIMERGY GX	CERTIFICATES
PRIMERGY TX1310 M3 PRIMERGY TX1310 M5 PRIMERGY TX1320 M4 PRIMERGY TX1320 M5 PRIMERGY TX1330 M4 PRIMERGY TX1330 M5 PRIMERGY TX2550 M5 PRIMERGY TX2550 M7	PRIMERGY RX1330 M4 PRIMERGY RX1330 M5 PRIMERGY RX2450 M1 PRIMERGY RX2520 M5 PRIMERGY RX2530 M5 PRIMERGY RX2530 M6 PRIMERGY RX2530 M7 PRIMERGY RX2540 M5 PRIMERGY RX2540 M6 PRIMERGY RX2540 M7 PRIMERGY RX4770 M5 PRIMERGY RX4770 M6	PRIMERGY CX2550 M5 PRIMERGY CX2550 M6 PRIMERGY CX2560 M5 PRIMERGY CX2560 M6 PRIMERGY CX2570 M5 PRIMERGY CX400 M4 PRIMERGY CX400 M6	PRIMERGY GX2460 M1 PRIMERGY GX2570 M6	Server Certificates
PRIMEQUEST	PRIMEFLEX Virtualisation	PRIMEFLEX for SAP		
PRIMEQUEST 3800E2 PRIMEQUEST 3800E PRIMEQUEST 3800B2 PRIMEQUEST 3800B PRIMEQUEST 3400E	PRIMEFLEX for VMware vSphere PRIMEFLEX for VMware vSAN PRIMEFLEX for VMware Cloud Foundation PRIMEFLEX for Microsoft Azure Stack HCI PRIMEFLEX for Microsoft Azure Stack Spaces Direct PRIMEFLEX for Nutanix Enterprise Cloud	PRIMEFLEX for SAP HANA PRIMEFLEX for SAP Landscapes SAP HANA on PRIMEFLEX for Nutanix Enterprise Cloud SAP HANA on PRIMEFLEX for VMware vSAN SAP Business One Sizing & Benchmarks		
PRIMERGY Options		SWITCHES		
Rack, Power & Switch Infrastructure PRIMERGY Controllers Intel® Optane™ Persistent Memory		Network Switches		

Certificates & Test Reports <http://sp.ts.fujitsu.com/sites/certificates/default.aspx>

Case Studies - [Fujitsu Case Studies Channel on YouTube](#)

Technical Service & Support

For any services and spares related query please contact our Customer Interaction Centre

Telephone: +27 11 012 1501

Email: servicedesk@cocre8.com

Monday to Friday 08h00 to 17h00 excluding RSA Public Holidays

This way you are guaranteed the correct necessary call logging and follow up on any service related issues.




Link for WebArchitect – System Configurator

The NEW version of System Architect, now only Web Based

<https://webconfigurator.ts.fujitsu.com/webarchitect/>

Supporting information and Training Links

<https://partners.ts.fujitsu.com/com/tools/configure/Pages/WEBArchitect.aspx>

 Training	 Quick Guide / Videos	 Migration / Tips & Tricks
Link to the training for Partners	Quick Guide - WebArchitect (PDF)	Migration Configurator Tools (PDF)
	Online Help - WebArchitect (html)	
	My Settings - Product DBs, Price Views, Email Address book (mp4)	
	4 ways to add a system to a config (mp4)	
	Create your own view in WebArchitect (mp4)	

Fujitsu TechCommunity – Register / Login Page

<https://techcommunity.ts.fujitsu.com/en/home.html>

Fujitsu Training Academy Online (FTA-Online)

HOW TO GUIDE



FTAOnline_Manual
_SCC_Guide_V2.0_25

Although this is a new training portal, it is very intuitive and easy to follow once you familiarize yourself with navigating around FTA Online.

To get you started, please open the Full Guide to the Fujitsu Training Academy embedded above.

On the next page I have included ALL the links to the SALES & PRE SALES SELECT Expert courses that you will need to ensure you are a Certified Sales or Pre Sales Channel Partner.

Please keep in mind that all PRIMEFLEX Implementation Certification and Fujitsu Maintenance Certification are now both visible and available on the new Training Portal.

Due to the complete change from FiOLA to FTA, CoCre8 is happy to go work with you and plan a training path for you and your colleagues.

Fujitsu Training Academy

CHANNEL PARTNER CERTIFICATION REQUIREMENTS Recommended in order that they should be taken.

FUJITSU Training Academy Online for partners (www.fujitsu.com/fta-partner)

SELECT EXPERT Specific Training (<https://fujitsu.docebosaas.com/pages/33/select-partner-certification>)

SELECT Expert Pre Requisite Required Certification	
Global Business Standards Training for Fujitsu Channel Partners	
SELECT Expert SERVER TRAINING MATERIAL	SELECT Expert SERVER EXAMS
Server Sales Professional consisting of: Server Portfolio WBT Software Infrastructure Manager ISM Sales WBT	Server Sales Professional - PR-EXAM-SER-SAL-PRO-BL
Server Pre-Sales Consultant consisting of: Fujitsu WebArchitect WBT Server Portfolio WBT PRIMERGY Configuration Pre Sales WBT Software Infrastructure Manager ISM Sales WBT PRIMERGY Inspire	Server Pre-Sales Consultant – PR-EXAM-SER-PRE-CON-BL
Server System Engineer consisting of: Software Infrastructure Manager ISM Sales WBT PRIMERGY Install & Manage Essentials ISM Configure & Manage	Server Pre-sales Senior Consultant PR-EXAM-PRE-SEN-CON-BL Server System Engineer
SELECT Expert INTEGRATED SYSTEMS TRAINING MATERIAL	SELECT Expert INTEGRATED SYSTEMS EXAMS
Integrated Systems Virtualization Sales Professional Server Portfolio WBT PRIMEFLEX Sales & Pre Sales WBT PRIMEFLEX Sales WBT with Focus on HCI PRIMEFLEX for Vmware vSphere Sales WBT PRIMEFLEX for SAP HANA Sales WBT Fujitsu WebArchitect WBT	Virtualization Sales Professional PR-EXAM-VSP-BL
Virtualization Pre Sales Consultant (NEC) Fujitsu WebArchitect WBT PRIMEFLEX for Nutanix Enterprise Cloud	Virtualization Pre-sales Consultant (NEC) PR-EXAM-VPC-NEC
Virtualization Pre-Sales Consultant (S2D) Fujitsu WebArchitect WBT PRIMEFLEX for Microsoft Storage Spaces Direct Pre Sales WBT	Profile Exam Virtualization Pre-sales Consultant (S2D) PR-EXAM-VPC-S2D

**SELECT Expert PRIMEFLEX
TRAINING MATERIAL & EXAMS**

[Certified PRIMEFLEX Implementation Engineer for Nutanix Enterprise Cloud \(Partners\)](#)

PRIMEFLEX for Nutanix Enterprise Cloud Implementation
PRIMEFLEX Value Add Module 1: Implementation Workflow
PRIMEFLEX Value Add Module 2: Solution Onboarding
PRIMEFLEX Value Add Module 3: PDP Training
PRIMEFLEX for Nutanix Implementation Engineer for NEC Exam

[Profile Exam Virtualization Pre-sales Consultant \(NEC\)](#)

[Certified PRIMEFLEX Implementation Engineer for Nutanix Enterprise Cloud \(Partners\)](#)

PRIMEFLEX for Nutanix Enterprise Cloud Implementation
PRIMEFLEX Value Add Module 1: Implementation Workflow
PRIMEFLEX Value Add Module 2: Solution Onboarding
PRIMEFLEX Value Add Module 3: PDP Training
PRIMEFLEX for Nutanix Implementation Engineer for NEC Exam

[Profile Exam Virtualization Pre-sales Consultant \(NEC\)](#)

[Certified PRIMEFLEX Implementation Engineer for VMware vSphere](#)

PRIMEFLEX for VMware vSphere Implementation
PRIMEFLEX Value Add Module 1: Implementation Workflow
PRIMEFLEX Value Add Module 2: Solution Onboarding
PRIMEFLEX Value Add Module 3: PDP Training
PRIMEFLEX for VMware vSphere Implementation Engineer for VMware vSphere Exam

[Certified PRIMEFLEX Implementation Engineer for SAP HANA on VMware vSAN](#)

SAP HANA on PRIMEFLEX for VMware vSAN Implementation
Certified PRIMEFLEX Implementation Engineer for SAP HANA on VMware vSAN Exam

**SELECT Expert PRIMEFLEX
TRAINING MATERIAL & EXAMS**

[Certified PRIMEFLEX Implementation Engineer for Microsoft Storage Spaces Direct \(Partners\)](#)

PRIMEFLEX for Storage Spaces Direct Implementation
PRIMEFLEX Value Add Module 1: Implementation Workflow
PRIMEFLEX Value Add Module 2: Solution Onboarding
PRIMEFLEX Value Add Module 3: PDP Training
PRIMEFLEX for Storage Spaces Direct Implementation Engineer for S2D Exam

[Profile Exam Virtualization Pre-sales Consultant \(S2D\)](#)

[Certified PRIMEFLEX Implementation Engineer for Microsoft Storage Spaces Direct \(Partners\)](#)

PRIMEFLEX for Storage Spaces Direct Implementation
PRIMEFLEX Value Add Module 1: Implementation Workflow
PRIMEFLEX Value Add Module 2: Solution Onboarding
PRIMEFLEX Value Add Module 3: PDP Training
PRIMEFLEX for Storage Spaces Direct Implementation Engineer for S2D Exam

[Profile Exam Virtualization Pre-sales Consultant \(S2D\)](#)

[Certified PRIMEFLEX Implementation Engineer for VMware vSAN](#)

PRIMEFLEX for VMware vSAN Implementation
PRIMEFLEX Value Add Module 1: Implementation Workflow
PRIMEFLEX Value Add Module 2: Solution Onboarding
PRIMEFLEX Value Add Module 3: PDP Training
PRIMEFLEX for VMware vSAN Implementation Engineer for VMware vSAN Exam

[Profile Exam Virtualization Pre-sales Consultant \(vSAN\)](#)

[Certified PRIMEFLEX Implementation Engineer for SAP HANA](#)

SAP Certified Technical Associate – SAP HANA® 2.0 SPS05
PRIMEFLEX for SAP HANA Infrastructure Implementation
Certified PRIMEFLEX Implementation Engineer for SAP HANA Exam

**SELECT Expert HYBRID CLOUD
TRAINING MATERIAL**

[Hybrid Cloud Sales Professional](#) consisting of:
Hybrid Cloud Sales WBT

[Hybrid Cloud Pre-Sales Consultant](#) consisting of:
Hybrid Cloud Pre-Sales Consultant (NUT)
Hybrid Cloud Pre-Sales Consultant (VCF)

**SELECT Expert HYBRID CLOUD
EXAMS**

[Profile Exam Hybrid Cloud Sales Professional](#)
[PR-EXAM-HCSP-BL](#)

[Hybrid Cloud Pre-Sales Consultant \(Nutanix\) PR-EXAM-HCPC-NUT-BL](#)

[Hybrid Cloud Pre-Sales Consultant \(VCF\) PR-EXAM-HCPC-VCF-BL](#)

SELECT Expert DATA MANAGEMENT TRAINING MATERIAL	SELECT Expert DATA MANAGEMENT EXAMS
<p>Storage Sales Professional ETERNUS AF - Why flash will rule the universe next week! ETERNUS DX - Hybrid Storage Unchained ETERNUS AB/HB Sales WBT Fujitsu CS800 RA Sales WBT ETERNUS LT Tape Systems WBT FUJITSU WebArchitect WBT ETERNUS Inspire Fujitsu Storage ETERNUS NU200 Sales WBT</p> <p>Storage Sales Senior Professional ETERNUS CS8000 Sales WBT</p>	<p>Profile Exam Storage Sales Professional</p> <p>Profile Exam Storage Sales Senior Professional</p>
<p>Storage Pre-Sales Consultant ETERNUS AF/DX Entry and Midrange Pre-sales WBT ETERNUS AB/HB Pre-sales WBT ETERNUS AB/HB Pre-sales WBT ETERNUS AB/HB Presales ILT Fujitsu CS800 RA Pre-sales WBT ETERNUS LT Tape Systems WBT FUJITSU WebArchitect WBT ETERNUS Inspire Plus Fujitsu Storage ETERNUS NU200 Presales</p>	<p>Profile Exam Storage Pre-sales Consultant</p>
<p>Storage Pre-Sales Senior Consultant ETERNUS DX Enterprise Pre-sales WBT ETERNUS CS8000 Pre-sales WBT</p>	<p>DM Senior Storage Pre-Sales Consultant</p>
<p>Data Management System Engineer ETERNUS AB6100 Install and Maintain WBT ETERNUS DX/AF Entry Install and Maintain ETERNUS DX/AF Midrange Install and Maintain ETERNUS DX Enterprise Install and Maintain ETERNUS AF/DX Connectivity & Integration ETERNUS AF/DX Install & Maintain</p>	<p>Profile Exam Data Management System Engineer</p>
<p>Data Management Senior System Engineer ETERNUS SF Manager ETERNUS SF Manager Advanced</p>	<p>Profile Exam Data Management Senior System Engineer</p>
SELECT Expert DATA PROTECTION TRAINING MATERIAL	SELECT Expert DATA PROTECTION EXAMS
<p>Data Protection System Engineer consisting of:</p> <p>ETERNUS CS200c S4 Configure and Maintain WBT ETERNUS LT20 S2 Install and Maintain WBT Fujitsu Storage System CS800 Configure & Manage ETERNUS LT140 Install & Maintain WBT</p>	<p>Profile Exam Data Protection System Engineer</p>
<p>Data Protection Senior System Engineer consisting of: ETERNUS CS8000 Configure and Manage</p>	<p>Profile Exam Data Protection Senior System Engineer</p>

SELECT Expert PRIMEQUEST TRAINING MATERIAL	SELECT Expert PRIMEQUEST EXAMS
<p>PRIMEQUEST Sales Professional consisting of: Server Portfolio WBT PRIMEQUEST WBT</p>	<p>PRIMEQUEST Sales Professional PR-EXAM-SAL-PRO-BL</p>
<p>PRIMEQUEST Pre-Sales Consultant consisting of: Server Portfolio WBT PRIMEQUEST WBT</p>	<p>PRIMEQUEST Pre-Sales Consultant PR-EXAM-PQ-PRE-CON-BL</p>
<p>PRIMEQUEST System Engineer consisting of: PRIMEQUEST Install & Maintain</p>	<p>Profile Exam PRIMEQUEST System Engineer</p>
SELECT Expert SAP SOLUTIONS Training Material	SELECT Expert SAP SOLUTIONS EXAMS
<p>PRIMEFLEX for SAP HANA Sales Professional consisting of: SAP Sales WBT</p>	<p>Profile Exam PRIMEFLEX for SAP HANA Sales Professional</p>
<p>PRIMEFLEX for SAP HANA Pre-Sales Consultant consisting of: PRIMEFLEX for SAP HANA Presales WBT SAP HANA on PRIMEFLEX for VMware VSAN Pre-Sales WBT PRIMEFLEX for VMware vSAN Pre-Sales WBT</p>	<p>Profile Exam PRIMEFLEX for SAP HANA Pre-Sales Consultant</p>
<p>Fujitsu BestPlace Sales Professional consisting of: Fujitsu BestPlace Sales WBT</p>	
<p>Coming Soon Fujitsu BestPlace – Data-Driven Cloud Advisor for SAP Workloads – Presales Training</p>	

Information Required for Completing a Manufacturer's Authorisation Letter, based on our Legal Requirements

Examples of the Information required is depicted in Light Blue

Requirements:

1. You must have at least 2 staff members registered on the Fujitsu Channel Partner Portal
2. The below document must be completed in full to enable us to produce the MAF based on the Fujitsu Legal Requirements and Layout.

The Form below is available via our on our website and when submitting will be sent directly to the responsible people directly.

Go to the **Manufacturer's Authorisation Letter [Form Online](#)**

Below is the information you will require to complete the online form.

RFB / Tender / Procurement Number:	FULL Tender Description
E.g. - KNH/T/68/2014-2015 or what is given by Tenderer	E.g. - Supply and Delivery of ICT Items
END CUSTOMER - Addressed to Whom – The contact NAME & SURNAME of the Person @ your customer	
E.g. – Prof, Mr. Mrs Mickey Mouse	
END CUSTOMER - FULL Physical Address	Products or Solutions being Tendered For
Example To the Chief Executive Officer National Hospital Building / Complex Number and Street Address Suburb / Town or City Province Country Postal Code:	Example PRIMERGY Servers, PRIMEQUEST, PRIMEFLEX ETERNUS Storage, FUTRO, ESPRIMO PC's, LIFEBOOKS, Services etc.
RESELLER - FULL Company Name	
Reseller Company Name (Legal entity details) – how is the company registered as a (Pty) Ltd or CC	
RESELLER - FULL Physical Address	
FULL Physical Address (No PO Box or P/Bag details) Building / Complex Number and Street Address Suburb Town or City Province Country Postal Code	
RESELLER Requester Name	RESELLER Requester Contact Number
Your Name and Surname	+27 0 000 0000
RESELLER Requester Email Address	
Your email address	

CoCre8 Deal Registration Form

Requirements:

1. Your company must have at least two staff members who are certified on the respective solutions for this Deal Registration.
2. The below document must be completed in full to enable us to register the opportunity based on the CoCre8 Technology Solutions Legal Requirements and Layout.

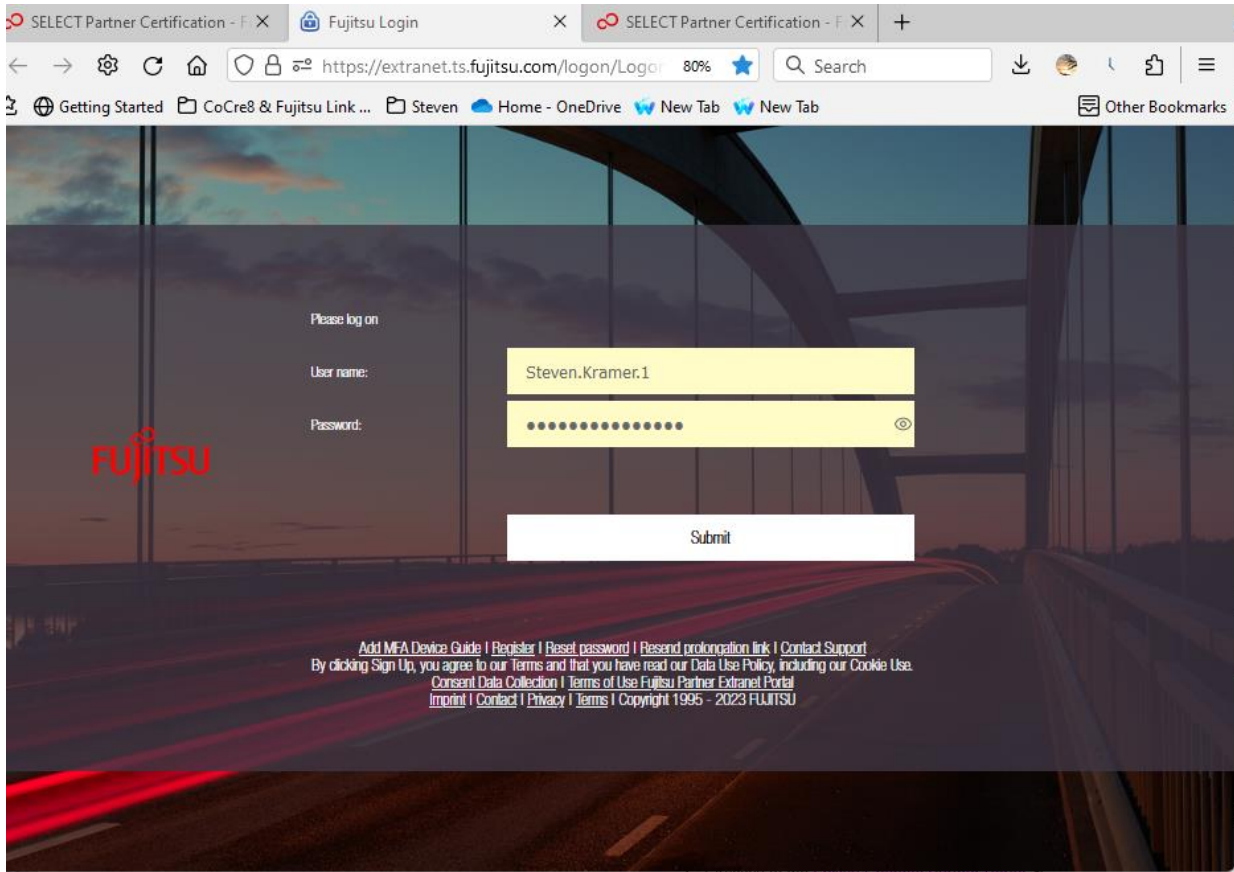
Go to the [Deal Registration Form Online](#)

Date of Deal Registration	27 February 2024
RESELLER - FULL Company Name	Reseller Full Company Name e.g., ABC IT Services CC NB Registration Type a (Pty Ltd or CC etc.)
CoCre8 Sales Executive	Cehck the Drop Down Menu
Products or Solutions being Tendered For	PRIMERGY Servers, PRIMEQUEST, PRIMEFLEX ETERNUS Storage, FUTRO, ESPRIMO PC's, LIFEBOOKS, Services etc.
Solution Description / Opportunity Name	Server Refresh, SAP HANNA, Storage Solution etc.
Value of Deal Reg must be > R350k	R000 000.00
RESELLER – Name & Surname	Mr. John Doe
RESELLER – Company email Address	john.doe@abcits.co.za
END CUSTOMER – FULL Company Name	Company Name (Legal entity details) e.g., ABC Shoes (Pty) Ltd NB Registration Type a (Pty Ltd or CC etc.)
END CUSTOMER – Contact Name & Surname	Mrs. Jane Doe
END CUSTOMER – email address	jane.doe@abcshoes.co.za etc.
END CUSTOMER – Contact Number	Individual mobile that is Jane Doe no or office number
END CUSTOMER - FULL Physical Address	FULL Physical Address (No PO Box or P/Bag details) Building / Complex Number and Street Address Suburb Town or City Province Country Postal Code
END CUSTOMER – Estimated Installation Date	23 October 2020
TERRITORY South Africa (ZA) or ESA	e.g. ZA/JHB or ZA/CT or ZA/EL

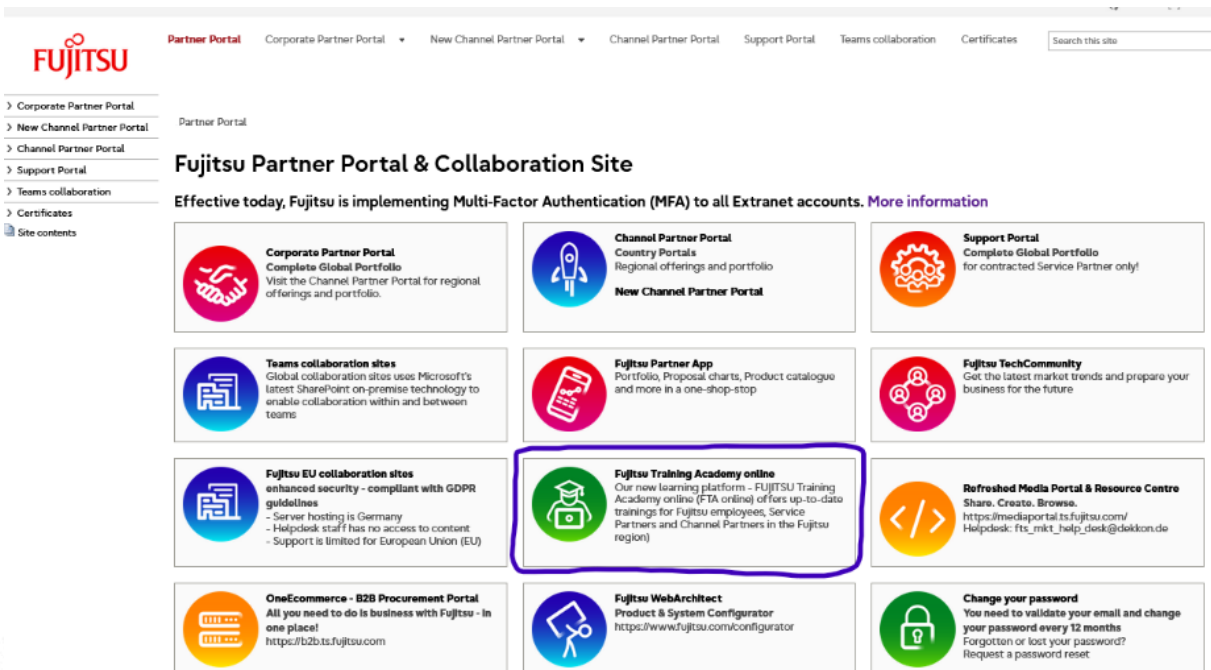
How to Check your Companies Fujitsu Certifications

Requirements:

1. Login to the [Fujitsu Channel Partner Portal](#).



2. Then Click on the [Fujitsu Training Academy Online Link](#)



3. Then proceed to the [SELECT Partner Certification Link](#)

Welcome to FUJITSU Training Academy Online for partners
For any queries write to "training@fujitsu.com"



[SELECT Partner Certification](#) | [PRIMEFLEX Implementation Certification](#) | [Maintenance Partner Program](#)

My Courses & Learning Plans Overview

Learning Catalog (all courses)



4. Then, the second last link, the [Nintei Link](#)



Hot Topics



2 items

The Future of Collaboration: The Fujitsu Partner Ecosystem WBT
ENROLLED
★ 5.0 EN E-Learning | 20m 00s

Consumption-based selling with uSCALE - for partners
FREE
★ 5.0 EN E-Learning | 20m 00s

Select Expert

SELECT Expert is the advanced level of program membership. To become a SELECT Expert, SELECT Registered partners are required to increase their level of specialization by achieving certification. The available Expert specializations are designed to be customer centric: they provide channel partners with the appropriate knowledge, resources and tools to be able to consult their customers on specific IT challenges.

When your organization becomes a SELECT Expert can gain access to even more resources and benefits, and will have greater visibility with the partner community. You will also have the opportunity to progress further, to SELECT Circle status.

To view the status of your Company Certifications please use the following link:
[Home - 認定 Nintei - Fujitsu Certifications Portal](#)

You may see below the SELECT Expert specializations and the training requirements for each one of them.

SELECT Expert Profile Certifications



Compliance Certification for Partners

For the SELECT Expert: Certification one employee of your company needs to...



Global Business Standards Training for Fujitsu Channel Partners (Compliance...)

COCRE8

Select Expert

Certification Title	Expiration Date	Information	Status
Select Expert Server	23-Dec-2024	333 Days left to be renewed (no action required)	✓
Select Expert Virtual Client Computing	23-Dec-2024	333 Days left to be renewed (no action required)	✓
Select Expert Mobility Solutions	09-Dec-2024	319 Days left to be renewed (no action required)	✓
Select Expert Advanced Client Solutions	09-Dec-2024	319 Days left to be renewed (no action required)	✓
Select Expert Data Management	09-Dec-2024	319 Days left to be renewed (no action required)	✓
Select Expert Workstations	09-Dec-2024	319 Days left to be renewed (no action required)	✓
Select Expert Data Protection	09-Dec-2024	319 Days left to be renewed (no action required)	✓
Select Expert Hybrid Cloud	11-May-2024	107 Days left to be renewed (no action required)	✓
Select Expert Mission Critical Computing	05-Apr-2024	71 Days left to be renewed (no action required)	✓
Select Expert Integrated Systems	16-Mar-2024	51 Days left to be renewed (no action required)	✓
Compliance Certification	09-Feb-2024	15 Days left to be renewed (no action required)	✓

5. As you can see from the above example, highlighted in blue, the CoCre8 Certification for Integrated Systems will be expiring in 51 Days. Now click on the tick on the RHS of the page and a pop up window will open showing you the actual certifications achieved and what is expiring. I have covered the names (well actually initials) of the individuals who are certified. You now know exactly who to chase to recertify.

Select Expert Integrated Systems

Required Certifications

Certification	Status
Virtualization Sales Professional	✓
Virtualization Pre-Sales Consultant	✓
Compliance Certification	✓
OR	
Virtualization Sales Professional	✓
Virtualization System Engineer	✗
Compliance Certification	✓

Certifications Achieved

Certification	Owner	Expiration Date	Info	Status
Virtualization Pre-Sales Consultant	[Redacted]	07-Sep-2024	226 Days left	✓
Virtualization Sales Professional	[Redacted]	14-Jul-2024	171 Days left	✓
Virtualization Sales Professional	[Redacted]	31-Mar-2024	66 Days left	⚠
Virtualization Sales Professional	[Redacted]	06-Sep-2024	225 Days left	✓